

Welcome!

Department of General Services

David E. Dise
Director



Office of Business Relations and Compliance

Grace Denno
Acting Manager

MONTGOMERY COUNTY'S Contracting Opportunities for Minority, Small, Local Businesses

MONTGOMERY COUNTY'S Office of Business Relations and Compliance

July 1,
2008



County Executive Isiah Leggett announces a partial reorganization of county government to improve effectiveness and efficiency and to enhance responsiveness.

Department Of Public Works & Transportation

Department of Transportation

Traffic Operations
Highway Operations
Snow Removal
Ride-On
Bike-Walking Trails

Department of General Services

Contracting
Building Construction
Building Maintenance
Fleet Maintenance
Business Programs

MONTGOMERY COUNTY'S
Office of Business Relations and Compliance

KEY RESPONSIBILITIES

- **Minority, Female and Disabled (MFD) Owned Business Program**
- **Local Small Business Reserve Program (LSBRP)**
- **Wage Requirements (Living) Law**
- **Prevailing WAGE Law**
- **Equal Benefits Law**
- **Business Relations and Outreach**

MONTGOMERY COUNTY'S
Office of Business Relations and Compliance

Procurement Process

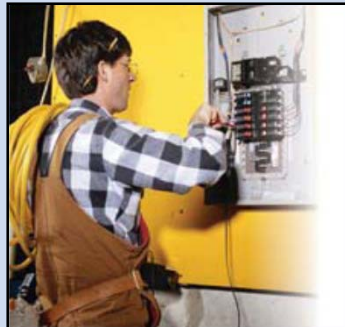
- **Departments draft solicitations**
 - **Formal Solicitations (> \$100,000)**
 - **Informal Solicitations (> \$10,000 and < \$100,000)**
 - **Direct Purchase (<\$10,000)**
- **Procurement, OBRC, Attorneys review**
- **Procurement posts solicitations for competition**
- **Pre-bid conferences**
- **Proposal Writing and Submission**
 - **MFD, Wage attachments**

MONTGOMERY COUNTY'S
Office of Business Relations and Compliance

Procurement Process

- **Quality Selection Committee (QSC)**
 - Normally 90 days to submit award recommendation
- **Award process**
 - LSBRP Full Certification
- **After the award has been made**
 - Request Debriefing

Opportunities for Small Businesses



MONTGOMERY COUNTY'S
Local Small Business Reserve Program

MONTGOMERY COUNTY'S
Local Small Business Reserve Program

LEGISLATIVE ACTION

April 28, 2009

Montgomery County Council enacts the **Local Small Business Reserve Bill #3-09.**

April 30, 2009

County Executive Leggett signs **Executive Regulation #2-09.**



March 23, 2010

County Executive Leggett announces Montgomery County Council approval of **Executive Regulation #19-09AM**. This measure revises the county's procurement regulations and eases the process for businesses to respond to contracting opportunities with County agencies.

March 16, 2010

Montgomery County Council enacts **Bill 45-09, Contracts and Procurement Amendments.**

LSBRP BILL 3-09

The new legislation increased the County's spending goal with local businesses from 10% to 20% and limited exemptions.



MONTGOMERY COUNTY'S Local Small Business Reserve Program



Executive Regulation 2-09

Increased the employee complement and annual revenue thresholds for LSBRP businesses, allowing current businesses to expand, and welcomed new businesses with specialized skills and abilities.

MONTGOMERY COUNTY'S Local Small Business Reserve Program

DEPARTMENTS AND AGENCIES

Board of Appeals
Board of Elections
Circuit Court
Commission for Women
Office of Community Use of Public Facilities
Office of Human Resources
Department of Environmental Protection
Department of Finance
Department of Fire/Rescue Services
Department of Health & Human Services
Department of Homeland Security
Department of Housing & Community Affairs
Department of Liquor Control
Department of Permitting Services
Department of Police
Department of General Services
Department of Recreation
Department of Technology Services
Merit System Protection Board

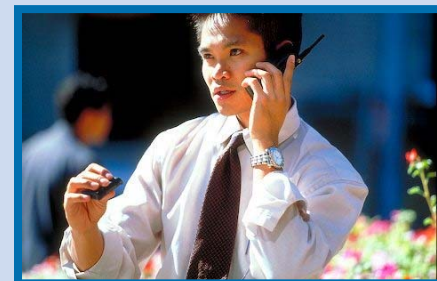
Montgomery County Council
Montgomery County Ethics Commission
Montgomery County Public Libraries
Montgomery County Sheriff's Office
Department of Economic Development
Department of Correction & Rehabilitation
Office of Human Rights
Office of Inspector General
Office of Intergovernmental Relations
Office of Legislative Oversight
Office of Management & Budget
Office of Procurement
Office of Public Information
Office of the County Attorney
Office of the County Executive
Office of the People's Counsel
Office of the State's Attorney
Office of Zoning & Administrative Hearings

MONTGOMERY COUNTY'S
Local Small Business Reserve Program

ELIGIBILITY – what is “LOCAL”?

- **Code of Montgomery County Regulation 11B.65.01.03**
(m) Significant Amount of Economic Activity in the County - A regular course of business commerce in the County by a business, along with any of the following:
 - (i) The business has its physical business location(s) only in the County;
 - or**
 - (ii) The business has physical business locations both in and outside of the County, and the County-based location(s) account for over 50% of the business's total number of employees, or over 50% of the business's gross sales.
- **Home Office? Check Permitting Requirements:**

<http://permittingservices.montgomerycountymd.gov/DPS/certificate/HomeOccupationRegistrationCertificate.aspx>



MONTGOMERY COUNTY'S
Local Small Business Reserve Program

ELIGIBILITY THRESHOLDS – what is “SMALL”?

NEW Size and Sales Eligibility*

Type of Business	Employee Limit		Prior 3 Years' Average Sales	Compliance Requirement
Retail	30	or	\$5 million	Wage-MFD
Wholesale	30		\$5 million	Wage-MFD
Service	50		\$5 million	Wage-MFD
Construction	50		\$14 million	Prevailing-MFD
Manufacturing	40		\$14 million	Wage-MFD



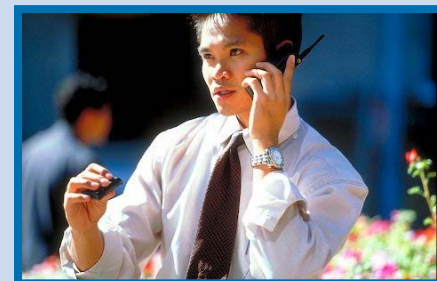
MONTGOMERY COUNTY'S

Local Small Business Reserve Program

ELIGIBILITY – what is “a BROKER”?

Broker - A person that conducts business (other than real estate, investment, or insurance sales) on a pass-through basis and with respect to:

- (i) Supplies:
 - a. Does not own, operate, or maintain a place of business in which supplies of the general character required under the contract are kept in stock in the regular course of business,
 - b. Does not regularly assume physical custody or possession of supplies of comparable character to those offered to the County,
 - c. Exclusively acts as a middleman in the provision of supplies offered to the County;
- (ii) Services, does not regularly maintain the capability, capacity, training, experience, and applicable regulatory licensing to directly perform the principal tasks of a contract with the County, and acquires the services elsewhere, for the benefit of the County.



MONTGOMERY COUNTY'S Office of Business Relations and Compliance

ELIGIBILITY – in Good Standing with MD-SDAT

Vendor must be registered to do business in Maryland.

The vendor should be in good standing with
the Maryland State Department of Assessments and Taxation (SDAT)

http://sdatcert3.resiusa.org/UCC-Charter/CharterSearch_f.aspx

UCC/Security Interest Certificate of Status Rate Stabilization Search Help Image Availability Definitions	Entity Name: MONTGOMERY COLLEGE FOUNDATION, INC. Dept ID #: D01457811																																								
	<table><tr><th>General Information</th><th>Amendments</th><th>Personal Property</th><th>Certificate of Status</th></tr><tr><td colspan="4">Principal Office (Current): STE 22000 40 W GUDE DR ROCKVILLE, MD 20850</td></tr><tr><td colspan="4">Resident Agent (Current): BUSINESS FILINGS INTERANTIONAL INCORPOR STE 200 351 W CAMDEN ST BALTIMORE, MD 21201</td></tr><tr><td colspan="4">Status: INCORPORATED</td></tr><tr><td colspan="4">Good Standing: Yes What does it mean when a business is not in good standing or forfeited?</td></tr><tr><td colspan="4">Business Code: Ordinary Business - Non-stock</td></tr><tr><td colspan="4">Date of Formation or Registration: 09/09/1982</td></tr><tr><td colspan="4">State of Formation: MD</td></tr><tr><td colspan="4">Stock/Nonstock: Non-Stock</td></tr><tr><td colspan="4">Close/Not Close: Unknown</td></tr></table>	General Information	Amendments	Personal Property	Certificate of Status	Principal Office (Current): STE 22000 40 W GUDE DR ROCKVILLE, MD 20850				Resident Agent (Current): BUSINESS FILINGS INTERANTIONAL INCORPOR STE 200 351 W CAMDEN ST BALTIMORE, MD 21201				Status: INCORPORATED				Good Standing: Yes What does it mean when a business is not in good standing or forfeited?				Business Code: Ordinary Business - Non-stock				Date of Formation or Registration: 09/09/1982				State of Formation: MD				Stock/Nonstock: Non-Stock				Close/Not Close: Unknown			
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Creating Local Competition



Unbundle current large contracts

Review bridge contracts for LSBRP solicitations

Review legacy contracts

Increase the number of LSBRP contracts

Remove artificial barriers

Targeted recruiting

Leveraging for economic inclusion

Create subcontract and partnering opportunity

Contract amendments

MONTGOMERY COUNTY'S Local Small Business Reserve Program

BENEFITS OF PARTICIPATION

A level playing field: Competition is limited to small businesses of similar size or revenue base

Fuel for the county's economy: Participation strengthens the small business jobs creating engine that drives the local economy

Job protection: Participation supports and increases the stability of the County's employment base





MONTGOMERY COUNTY'S Local Small Business Reserve Program

Local Small Business Contracting Opportunity

Solicitation Number: [1025587](#) - Marketing Services for Transit Services

Montgomery County Government through the Office of Procurement is seeking proposals for the Local Small Business Reserve Program (LSBRP) solicitation for Marketing Services for Transit Services. The closing date for this solicitation is **April 26, 2013 at 3:00 pm**.

Montgomery County, Maryland's Department of Transportation (DOT) Transit Services is seeking proposals from multiple Offerors for marketing materials, including, but not limited to the following areas: marketing materials, development and printing of collateral brochures, multi-media, direct mail (paper and electronic), marketing campaigns, business and community relations, web design, and event planning and staging, including community shows, and exhibits. The County's intent is to award contracts to multiple vendors to enable the Division to use those Contractors best able to provide the services required at the time specific needs arise.

Please note that this LSBRP newsletter is not a confirmation of your company's LSBRP status. The newsletter is a courtesy notification for all vendors that have expressed interest in our LSBRP program and anyone can subscribe to this newsletter service. To ensure your LSBRP status is up-to-date, please go to County's Central Vendor Registration System (<http://www.mcipcc.net>) and update your profile. Thank you very much for your support!

Office of Business Relations and Compliance
Department of General Services, Montgomery County, MD
255 Rockville Pike, Suite 180
Rockville, Maryland 20850
OBRC@montgomerycountymd.gov



Upcoming LSBRP Opportunities

The following contracts are about to expire and when re-advertised the County will reserve these opportunities under the LSBRP program. The solicitation will be posted within a few weeks, please visit the solicitation page ([current opportunities](#)) on daily basis so that you don't miss the opportunity.

1. Environment Protection: GIS Technician Services (contract# [1016873](#))
2. General Service: Food Service Operations Public Safety Headquarters, 100 Edison Park Drive, Gaithersburg, MD (No current contract)
3. General Service: Court Reporting, Stenographic, and Transcription Services (contract# [9364000050](#))
4. General Service: Time and Material Electrical Control (contract# [9362000014](#))
5. Permitting Services: Plan Reviewers- Building Construction/Land Development (No current contract)
6. Police: Software Case Management System for Animal Control and Animal Shelter Records Management (No current contract)
7. Transportation: Marketing Services for Transit Services (contract# [9508000308](#))

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Office of Business Relations and Compliance
Department of General Services
255 Rockville Pike, Suite 180
Rockville, Maryland 20850
OBRC@montgomerycountymd.gov

Email notices
of LSBRP
Opportunities

MONTGOMERY COUNTY'S Local Small Business Reserve Program

INFORMATION AND NETWORKING OPPORTUNITIES

Montgomery County Department of Economic Development
Montgomery County Department of General Services
and the
Maryland/DC Minority Supplier Development Council



Invite you to attend

Johnson Controls' Supplier Diversity Event

Tuesday, November 29 | 2:30 to 4:30 pm
Montgomery County Executive Office Building (first floor auditorium)
101 Monroe Street, Rockville, Maryland 20850

Johnson Controls is committed to strengthening and growing a diverse supply base. The targeted scopes of work that we are seeking are as follows:

- HVAC controls installer
- Security system installer
- Fire system installer
- Fire & security parts supplier (other than conduit, cable)
- Cameras, enunciators parts supplier (wire, cable, conduit, back boxes, etc.)
- Data cable installer
- Audio/visual
- Engineering services
- Mechanical
- Electrical (building controls, non-residential)
- Plumbing
- Windows (installers, distributors)
- Architect and engineering consultants
- Roofing (commercial, non-residential)
- Solar panels (installers, distributors)
- Piping and sheet metal contractors in markets where we do not self-perform (We have sheet metal/fab shops in the Bay Area, Phoenix, Kansas City, Milwaukee.)
- Insulation (installers, distributors)
- Demolition
- Crane/rigging
- Commodity (filters, belts & accessories)
- Pest control
- Waste management
- Elevator maintenance
- Pharma lab services
- Wastewater engineering & services
- Water treatment engineering & services
- Meters implementation (gas, electric, water)

For more information or to register to attend this event, visit the company's Web site at johnsoncontrols.com/supplierdiversity. See the section on Straight Talk and follow the link for registration.

Sign language interpreting services will be provided upon request. If you need this or other auxiliary aids or services to participate in this activity, please call 240-777-2032 (voice) at least five business days advanced notice. TTY callers use Maryland Relay. Taking these steps will help us to have sufficient time to best meet your request.



MONTGOMERY COUNTY, MARYLAND

Department of Economic Development
SMARTMontgomery.com | 240-777-2000



How to write good proposals

When: March 16, 2012 10:00 am -12:00 noon

Location: Lobby Auditorium, Executive Building,
101 Monroe St. Rockville, MD 20850.

Speakers: Pam Jones, Chief, Office of Procurement
Department of General Services
Montgomery County, Maryland

Jackie Wolfe
CEO
Wolfe Proposals

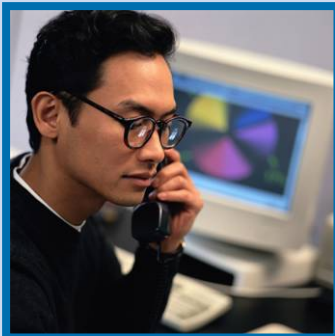


Agenda:

- 10am:** Opening Remarks David Dise
Director, Department of General Services
- 10:05am:** Introduction Grace Denno
Acting Manager, Office of Business Relations and Compliance
- 10:10am:** Checklist: Writing an effective proposal ----- Pam Jones
(What is Montgomery County looking for in your proposal)
- 11:00am:** Break
- 11:10am:** How to make your proposal stand out ----- Jackie Wolfe
(Perfecting writing techniques and delivering winning proposals)
- 12:00pm:** Meeting Adjourned

MONTGOMERY COUNTY'S Local Small Business Reserve Program

Exempt Contract Expenditures, FY09-FY12 (\$ in Millions)								
	FY09		FY10		FY11		FY12	
Exemption Categories	\$	%	\$	%	\$	%	\$	%
Chief Administrative Officer Waiver	\$1.50	0.15%	\$3.90	0.46%	\$0.30	0.03%	\$0.00	0%
Conflicts with law or grant	\$48.00	5.00%	\$25.20	2.95%	\$13.00	1.34%	\$11.37	1%
Public or Emergency Procurement	\$75.60	7.87%	\$45.70	5.35%	\$43.50	4.47%	\$6.00	1%
Non-competitive contract	\$104.80	10.92%	\$100.50	11.77%	\$22.30	2.30%	\$12.75	2%
Pre-existing Contract	\$224.60	23.40%	\$493.60	57.81%	\$307.80	31.66%	\$464.68	67%
Procurement Exceeds \$10 million	\$242.70	25.29%	\$73.80	8.64%	\$561.90	57.79%	\$163.40	24%
No LSBRP vendor deemed qualified	\$222.40	23.17%	\$111.20	13.02%	\$23.40	2.41%	\$18.19	1%
Total	\$919.50	100%	\$853.90	100%	\$972.30	100%	\$719.27	100%



**MONTGOMERY
COUNTY'S
Local Small
Business Reserve
Program**

	FY09	FY10	FY11	FY12
Solicitations Reserved under LSBRP and Awarded to LSBRP vendor	14	29	60	62

In \$ Values	FY10	FY10	FY11	FY12
	Contract Value	Contract Value	Contract Value	Contract Value
Award to LSBRP	\$33,292,903	\$67,511,567	\$58,178,516	\$83,652,699
% of Eligible	14%	23%	36.50%	38%

In \$ Values	FY09	FY10	FY11	FY12
Total Spending to LSBRP	\$6,675,202	\$24,781,604	\$46,929,791	\$72,501,369

MONTGOMERY COUNTY'S Local Small Business Reserve Program

CURRENT LSBRP SOLICITATIONS

Formal Solicitations	
1026757 (Local Small Business Reserve Program) View Bid Holders	
Custodial Services for Indoor Pools	Apr 18 2013 3:00PM
Amendment #1 has been issued	DeLuca, Karen
Prebid: Germantown Indoor Swim Center 18000 Central Park Circle Boys, Maryland 20841 (Apr 3 2013 10:00AM)	
1026303 (Local Small Business Reserve Program) View Bid Holders	
Custodial Services Zone 4	Apr 22 2013 3:00PM
Amendment #1 has been issued	Harris, Eric
Prebid: Office of Procurement, Large Conference Room, Rockville Center, 255 Rockville Pike, Ste 180, Rockville, MD 20850-4166 (Apr 4 2013 9:00AM)	
1027403 (Local Small Business Reserve Program) View Bid Holders	
Contractual Plan Review Assistance for Building Construction	Apr 23 2013 3:00PM
Prebid: Department of Permits, Seneca Conference Room, located at 255 Rockville Pike, 2nd Floor, Rockville, Maryland 2085 (Apr 11 2013 1:00PM)	Collins, Todd
1027639 (Local Small Business Reserve Program) View Bid Holders	
Contractual Plan Review Assistance for Land Development	Apr 23 2013 3:00PM
Prebid: Department of Permits, Seneca Conference Room, located at 255 Rockville Pike, 2nd Floor, Rockville, Maryland 20850 (Apr 11 2013 1:00PM)	Collins, Todd
1025587 (Local Small Business Reserve Program) View Bid Holders	
Marketing Services for Transit Services	Apr 26 2013 3:00PM
Prebid: Executive Office Building, 5th Floor – Department of Transportation, Division of Transit, 101 Monroe Street, Rockville, MD 20850 (Apr 8 2013 11:00AM)	Steed, Jeffrey
1025625 (Local Small Business Reserve Program) View Bid Holders	
Removal and Replacement of Concrete Curbs, Gutters, and Sidewalks in Business Districts County Wide	May 3 2013 11:00AM
Prebid: Office of Procurement, 255 Rockville Pike, Suite 180, Rockville, MD 20850 (Apr 18 2013 10:00AM)	Norris, Robert
1021592 (Local Small Business Reserve Program) View Bid Holders	
Court Reporting, Stenographic and Transcription Services	May 7 2013 11:00AM
Prebid: DGS-Office of Procurement, 255 Rockville Pike, Suite 180 Rockville, MD 20850, 240-777-9900 (Apr 16 2013 10:00AM)	DeLuca, Karen
Informal Solicitations	
1027680 (Local Small Business Reserve Program)	
GIS Technician Services	Apr 8 2013 2:00PM

MONTGOMERY COUNTY'S Office of Business Relations and Compliance

MONTGOMERY
COUNTY
Maryland

Central Vendor Registration System

February 26, 2013

A000A0A



VENDORS

LOG ON

REGISTER

LOG OFF

SEARCH

SOLICITATION
LISTINGS

CONTACTS

FAQs

AGENCY

Welcome to the Montgomery County Inter-Agency Central Vendor Registration System!

This website is a collaborative effort from [Montgomery County Government](#), [Montgomery College](#), [Montgomery County Public Schools](#), and [Housing Opportunities Commission](#). It is the one-stop registration system for companies who are interested in providing goods and services to all 4 county agencies' procurement offices. It allows potential vendors to create and maintain their subscriptions at no financial cost, ensuring county agencies always have up-to-date vendor information. Only the listed agents will receive your registration information. If you would like to register with other Montgomery County agencies, please register with them directly.



Portal operated for Montgomery County by

EEPEX

To ensure this system is successful, please update your company information when any changes occur.

NEED HELP?
= CLICK TO =
CHAT NOW

REGISTER NOW

LOG ON

NACO National Association of Counties
2010 ACHIEVEMENT AWARD



MONTGOMERY COUNTY'S Office of Business Relations and Compliance

DIRECTORY OF LSBRP and MFD VENDORS

MONTGOMERY
COUNTY
Maryland

Central Vendor Registration System
February 26, 2013

Search For Local Small Business with (/c=918-20,918-21,918-75,918-76) [EXPORT to Excel]
{ LSBRP - S = Self Certified / F = Fully Certified by MCG DGS-OBRC }
{ MFD - Certified as Minority, Female, Disabled Owned Business by agency - confirmed by MCG DGS-OBRC };

VENDORS

LOG ON
REGISTER
LOG OFF
SEARCH
SOLICITATION LISTINGS
CONTACTS
FAQs
AGENCY

21 to 30 of 136 Previous -- Next

LSBRP	MFD	Company Name	Contact/Address	Phone/Email	Commodities/Services
S (09/20/2010)		Business Matters Etc (B M E)	Rina Russ 1 Research Ct Ste 450 Rockville, MD, 20850	(301) 529-3668 rruss@businessmattersetc.com	Ammonia and Other Chemicals, Household (Plain or S) Applicators, Floor Finish Types (Except Brush Disinfectants, Spray and Powdered, Environmental (more...)
S (02/09/2012)	MDOT,MSDC	Business Promotion Consultants Inc	Norma Byrd 8730 Georgia Ave Ste 312 Silver Spring, MD, 20910	(301) 589-0942 normabyrd@bpci.com	Meter Boxes, Meter Valves and Valve Boxes (See 2 Meters, Water Meter Fittings, Water, Accessories, Parts, and Con (more...)
S (01/31/2012)	MDOT,SBA8a	Business-Community Synergies	A Rani Parker 104 Elm Avenue Takoma Park, MD, 20912	(301) 270-2241 rparker@bcsynergies.com	Anthropology Consulting Communications: Public Relations Consulting Community Development Consulting (more...)
S (07/19/2010)	MDOT	Clark Concepts LLC	Pamela Clark 155 Gibbs St Ste 531 Rockville, MD, 20850	(301) 340-7445 pam@clarkconcepts.com	Souvenirs: Promotional Advertising, etc. Signage, Advertising Types (Interior and Exterior) Advertising Agency Services (more...)
S (10/11/2011)		Clavis LLC	Valerie Navolio 5500 Roosevelt St Bethesda, MD, 20817	(301) 922-6860 vnavolio@clavis.us	Prisoner Tracking Device Electronic (Wrist and L) Monitoring Services: Parolee, Patient, Convict Management Consulting (more...)

NEED HELP?
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CHAT NOW

MONTGOMERY COUNTY'S Office of Business Relations and Compliance

RESIDENTS

GOVERNMENT

BUSINESSES

CULTURE & LEISURE

OFFICE OF PROCUREMENT - CONTRACT LOG

Procurement

Public Information

Services

Home | Awardees | Bill 3-04 | Bid Tabulations | Contracts | County Council Awards | Open Solicitations | Pending Solicitations | Projects

VIEW THE CONTRACT LOG: [HELP](#)

The form below consists of the contract database fields on which you may search and return contracting information and publicly releasable portions of documents. You may search using one or more fields and your search can include partial or complete information within a field. All contracting documents may not be available for download at this time. *A weekly maintenance is performed every Monday afternoon between 5:00pm and 7:00pm. During this time, you may perform searching functions but will not be able to download actual documents.*

All available contracting documents are compressed and in PDF format. You will need a decompression utility (i.e., Winzip, Stuffit, 7-Zip) and [Adobe Reader](#) in order to view all documents.

Contract Number:

Description:

Vendor:

Contract Type:

Department:

Expiration (mm/dd/yyyy): between and

Extension (mm/dd/yyyy): between and

Record(s) found: 52 [Click on the Contract Number for detail](#)

Page 1 of 6 [<< Previous](#) [Next >>](#)

[-- Indicate there are documents available for downloading.](#)

Contract Number	Description	Vendor	Department
9802000106AA	Consulting Services for Green Business Certification Program.	GHD INC	Department of Environmental Protection
9801000126AA	Water Quality and Watershed Consulting Services	CH2M HILL	Department of Environmental Protection
9505503008CC	Parking Operations Consulting Services	WISS JANNEY ELSTNER ASSOC	Department of Transportation
9505503008BC	Parking Operations Consulting Services	CARL WALKER INC	Department of Transportation

RESIDENTS

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OFFICE OF PROCUREMENT - CONTRACT LOG

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VIEW THE CONTRACT LOG: [HELP](#) [PRINT](#)

Contract: 9331000349AA

Description: Labor/Economic Consulting Services in Support of Collective Bargaining

Expiration: 8/2/2012

Extension: 8/2/2012

Insurance Expiration: 11/30/2011

Bond Expiration: 1/1/9999

Contract Execution: 7/29/2009

Vendor

Public Financial Management, Inc
Two Logan Square, 18th and Arch Street, Suite 1600
Philadelphia, PA 19103-2770

Contact: Michael Nadol

Phone: 2155676100

Fax: 2155674180

Buyer: [Hudson, Janique](#)

Phone: 240 777 9954

Fax: 240 777 9952

Department: Office of Human Resources

Administrator: Jenna Shovlin

Phone: 2407775039

Available Contract Documents

Select at least one contract document from below option(s). Click [here](#) for instructions on how to uncompress and view your documents.

☐ CONTRACT ☐ SOLICITATION



Local Small Business Reserve Program

[Home](#)[Do I Qualify?](#)[Register](#)[Vendor Search](#)[Solicitations](#)[Awards](#)[Anticipated Procurements](#)[Annual Reports](#)

In Montgomery County, we've responded aggressively to the current economic downturn to maintain the vitality of our local economy. In December 2008, I announced [economic stimulus](#) measures that included 11 action items to sustain and enhance the viability of the business community. Nearly 95% of Montgomery County's companies are considered small businesses. Together, they are a strong and powerful engine that drives our economy. The newly enacted Local Small Business Reserve Program (LSBRP) is one measure that will keep our economic engine running. Under this program, Montgomery County's

departments and agencies have made a commitment to allocate 20% of their purchases of goods and services for the small business community. Passage of the Local Small Business Reserve Program ([Bill 3-09](#)) was the result of cooperation between my office, members of the County Council and stakeholders in the business community. It is gratifying that through collaboration we have come together to take a positive step towards ensuring our economic security. Please take a few minutes to read the [related information](#), and register if your business is eligible for the program.

Isiah Leggett, County Executive

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MONTGOMERY COUNTY'S Office of Business Relations and Compliance

List Signup

Please enter the information below, and select "Subscribe" to add your email address to Local Small Business Reserve Program. If you are already subscribed, scroll down to the bottom of this page. To help ensure you receive the email confirmation message, please check that your mail filters will [allow our messages to get through](#).

This list has a [privacy policy](#).

* denotes a required field

Email Address *

First Name *

Last Name *


Title

Company *

Address

Address (line 2)

City *

State/Province -- 

If state not on menu, select "Other" and fill in box.

Available List names: ☐ LSBRP vendors

☐ Regular vendors

☐ MFD vendors

Please check all that apply

SUBSCRIBE

Already on this list?

Opportunities for MFD Businesses



MONTGOMERY COUNTY'S
Minority, Female, Disabled Persons Program

Minority, Female and Disabled Persons (MFD) Program Certifications

Agency	Program	Description
Maryland Department of Transportation	Minority Business Enterprise	MDOT Directory of Certified MBE and/or DBE firms (MDOT-MBE)
Virginia Department of Small, Women and Minority Owned Business Program	Small Woman and Minority	Directory of Certified firms (SWAM)
Federal Small Business Administration	8(a) Program	Directory of Certified 8a firms (SBA)-8a
Women's Business Enterprise National Council	Women's Business Enterprise	Women's Business Enterprise (WBENC)
Maryland/District of Columbia Minority Supplier Development Council	Minority Business Enterprise	Minority Business Enterprise (MSDC)
City of Baltimore	Minority and Women's Business Opportunity Office	Minority and Women's Business Opportunity Office (MWBOO)

MONTGOMERY COUNTY'S
Office of Business Relations and Compliance

BILL 45-09 CONTRACTS & PROCUREMENT AMENDMENTS

March 16, 2010

Direct Purchases
was \$5,000 and under
now \$10,000 and under

**Minority, Female and Disabled
Persons (MFD) Program**

has been expanded to include additional certifications programs. This expansion increases contracting opportunities for local and minority-owned businesses.

**Informal
Solicitations**
was \$5,000
to \$24,999

**now \$10,000 and
under \$99,999**

**Formal
Solicitations**
was \$25,000
and above

**now \$100,000
and above**

Departments

can now make direct purchases under \$10,000 with **local and minority-owned businesses** even if an existing requirements contract is in place. This change provides departments an additional opportunity to utilize more local and minority-owned businesses.

MONTGOMERY COUNTY'S Minority, Female and Disabled Persons (MFD) Program

INFORMATION AND NETWORKING OPPORTUNITIES



Prime-Sub contractors Meet and Greet for Silver Spring Library Construction

When: Wednesday, July 25th 2pm - 4pm

Where: Lobby Auditorium, Executive Building, 101 Monroe St. Rockville, MD

Audience: MFD vendors (Minority, Female, Disabled persons owned businesses)

Potential Prime Contractors who will be presenting:

- The Donohoe Companies, Inc.
- Clark Construction Group, LLC
- Costello Construction
- Hess Construction & Engineering Services, Inc.
- Morgan-Keller, Inc.
- Dustin Construction, Inc.
- Coakley & Williams Construction, Inc.
- Grunley Construction Co.

Other presenting departments/agencies:

- Division of Building Design and Construction, DGS
- Office of Special Projects, DGS
- Office of Planning & Development, DGS
- Division of Transportation Engineering, DOT
- Montgomery County Public School
- Montgomery College
- Housing Opportunity Commission
- WSSC
- MNCPPC

Office of Business Relations and Compliance
Department of General Services



TOMPKINS BUILDERS PARTNERSHIP WITH
MONTGOMERY COUNTY, MARYLAND INVITES YOU TO A

SUBCONTRACTOR OUTREACH EVENT

This program is designed to provide information and the opportunity to bid on the trade packages listed below for the Judicial Center project.

Division	Description
1	Final Cleaning
2	Playground Protection Surface
9	Basophone Acoustical Plaster (Court Rooms)
11	Parking Control Equipment
11	Residential Appliances
15	Fountains

Wednesday, October 26, 2011

Time: 11:00 a.m. until 1:00 p.m.

Location:

To participate in the bid process for the Judicial Center Project in Rockville, Maryland your company must complete the prequalification package by visiting: <https://subprequal.tcco.com>

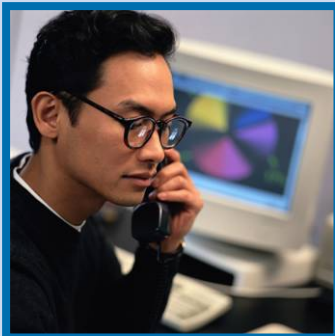
Please complete and return the registration form to register outreachregistration@tbius.com

For more information, please contact Alvin Boss at Alvin.boss@montgomerycountymd.gov or Michael Newman at mnewman@tbius.com

MONTGOMERY COUNTY'S Minority, Female and Disabled Persons (MFD) Program

Comparison of MFD Contract Activity: FY 12, FY 11 and FY 10

Fiscal Year	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
FY 12	\$667,257,831	\$128,964,095	5,360	1,748	19.33%	32.61%
FY 11	\$833,800,971	\$156,897,426	4,541	1,524	18.82%	33.56%
FY 10	\$581,711,209	\$90,735,536	5,041	1,337	15.60%	26.52%



MONTGOMERY COUNTY'S
Local Small Business Reserve Program

REGISTRATION



Register with Montgomery County:

www.mcipcc.net

- Register as a vendor
- Register up to 100 NIGP codes
- Declare LSBRP and MFD certifications

For details about the LSBRP:

www.montgomerycountymd.gov/lbrp

Contract Search:

<http://www.montgomerycountymd.gov/contractregister>



Thank You

www.montgomerycountymd.gov/obrc

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